

2022 Billing Rate & Associate Salary Survey^{plus} (BRASS^{plus})

Initial Release

The **Billing Rate & Associate Salary Survey^{plus} (BRASS^{plus})** is recognized as the industry leader in providing law firms with comprehensive benchmarking information across a broad spectrum of metrics.

The Survey maintains a strong and consistent participation base with over 250 of the largest national law firms participating.

Participants choose which metrics are most important to their Firm and our Data Form can be tailored to meet those needs - reducing the time investment to participate.

The Law Firm Survey Staff is committed to providing law firms with exceptional client service and meaningful insights into their business, resulting in a better understanding of their market position.

Survey Staff contact info

Please contact a Survey Staff member with any questions at (703) 918-3077 or via e mail at us_pwc_law_firm_survey_team@pwc.com



Report/Product offerings

The Revenue Management Report (RMR) provides a wide range of metrics on the four core areas of revenue management.

The Talent Management Report (TMR) is a two-pronged Report that contains information on attorney & non-attorney compensation as well as diversity metrics.

The Partner Management Report (PMR) includes compensation and capital balance metrics for both groups of Partners.

The Revenue360 Dashboard supplements the RMR to allow multiple users at the Firm to interactively filter between both historical and current year benchmarks across multiple comparison groups.

Complimentary review of results

Discussions and reviews can be scheduled with the Survey Staff to assist participants in their understanding of the Survey results.

Timing

Data Form Due Date: April 22nd

Distribution of Results: Early June

NEW in 2022

Compensation information will now be collected for both Attorneys AND non-Attorney timekeepers and will be included in the Talent Management Report (TMR).

New Content on the Firm's Remote Workforce Policy has been added and will be included in a separate Report offering.

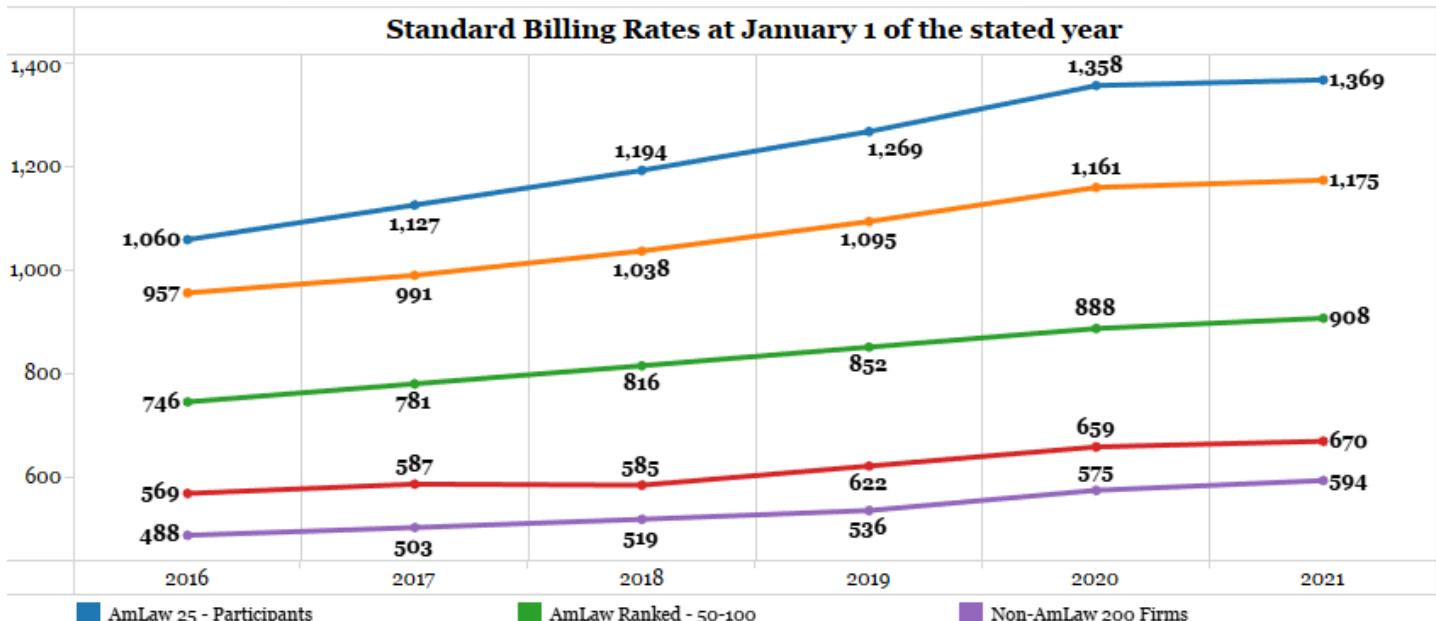
Each Firm will receive a complimentary Talent Management Report (TMR). This Report style not only provides insights into the compensation levels of the Associates, but more importantly, links bonuses received to the corresponding utilization levels by class year.

Associate Benefits information has been expanded.

Participants, again, have the option to submit and receive international office metrics – including compensation data - in their local currency.

The Revenue360 Performance Analytics Dashboard file is again included in the base participation fee.

Pricing has been modified to be more cost-effective for small to mid-size firms.

Attorney Class: EQ Partners
Group(s): All

Group Name	2016	2017	2018	2019	2020	2021
AmLaw 25 - Participants	1st Qtr	1,108	1,160	1,285	1,335	1,423
	Median	1,060	1,127	1,194	1,269	1,358
	3rd Qtr	995	1,048	1,119	1,192	1,293
AmLaw Ranked - 26-50	1st Qtr	978	1,020	1,065	1,126	1,211
	Median	957	991	1,038	1,095	1,161
	3rd Qtr	842	876	909	957	1,016
AmLaw Ranked - 50-100	1st Qtr	827	818	886	950	962
	Median	746	781	816	852	888
	3rd Qtr	675	696	705	727	746
AmLaw Second 100 -	1st Qtr	719	781	788	896	945
	Median	569	587	585	622	659
	3rd Qtr	508	528	531	554	572
Non-AmLaw 200 Firms	1st Qtr	580	647	638	655	703
	Median	488	503	519	536	575
	3rd Qtr	435	443	456	475	495



Sample reports

Please contact a Survey Staff member to better understand the content included in each Report/Product Offering at **(703) 918-3077** or via email at us_pwc_law_firm_survey_team@pwc.com



Participants reported that our one-on-one Firm reviews of their results was an added value to participation.

Our Dashboard offering and tailored webcasts to review trends were also key factors in their overall satisfaction.